

#### Academy of Certified Human Resource Professionals Ltd.

Regus Suites, 17th Floor, JKUAT Towers, Kenyatta Avenue,

P. O. Box 18582 - 00100, Nairobi, Kenya.

**=** +254 700 722 522 | **S** +254 722 300 245.

admin@achrp.org | https://achrp.org

NITA: NITA/TRN/1234

# **Mastering Executive Negotiation Techniques Training**

Date	Time	Duration	Venue	CPD	Cost (Excl. VAT)PP
8th - 13th Dec, 2025	08:30 AM-16:00	6 Day(s)	Bliss Resort, Nyali, Mombasa	6	60,000.00

#### **Course Overview**

IHRM: C00259

Successful executives must master the art of negotiation to influence decisions, secure favorable outcomes, and drive business success. This 6-day course equips leaders with high-level negotiation strategies, emphasizing persuasion, conflict resolution, deal structuring, and stakeholder management. Participants will explore real-world negotiation tactics, enhance their ability to navigate complex discussions, and refine executive-level communication for impactful agreements.

# **Course Objectives**

By the end of this program, participants will be able to;

- Master high-impact negotiation strategies tailored for executives.
- Strengthen persuasion, influence, and conflict-resolution techniques.
- Develop the ability to navigate high-stakes negotiations with confidence.
- Learn strategic deal structuring for long-term business success.
- Enhance stakeholder engagement for collaborative and impactful agreements.

### Target Groups

This training is suitable to a wide range of professionals but will greatly benefit;

- HR Professionals
- Corporate Executives
- Business Leaders
- Negotiation Specialists
- Strategic Decision-Makers

DenPOGethilu

CHRP. Den PN Gathitu **Secretary General Academy of Certified Human Resource Professionals** 



DATE: 03:11:2025

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PROFORMA INVOICE

Invoic	е То:								
Organization Name		Phone Number		Email Add	Email Address				
OFFX /	PECCHIPETON		NIET (IZEO)	TAR (TERO)	CDOCC (EEC)				
QTY	TY DESCRIPTION		NET (KES)	VAT (KES)	GROSS (KES)				
1	Mastering Executive Negotiation T training	60,000.00	9,600.00	69,600.00					
GROS	SS: Sixty Nine Thousand Six Hundre		69,600.00						
***PAYMENT DETAILS***									
	Pay Bill No: 247247 Ac	count No.: 3	300245 <b>Amo</b> u	ınt: KES 69,600	0.00				
Bank Name: Equity Bank Account Name: Academy of Certified Human Resource Professionals Ltd Account Number: 1 2 9 0 2 7 1 2 4 5 7 5 3									
NOM	INEE DETAILS								
We w	ish to Nominate our employee(s) list	ed below to a	ttend the above	training:					
#	NAME		EMAIL ADDI	TELEPHONE					
NOM	INATION AUTHORIZATION & FU	INDING CON	NFIRMATION						
I, the	undersigned, authorize this nominat	tion and confi	rm that funds a	re available for	this training.				
Name	of Authorizer:								
FUSILI	on:	•••••		•••••					
Mobile Phone No.: Email Address:									
Organization KRA PIN: Signature:									
Date:									
	Email this	document to	admin@achrp.o	org					
	NB: No credit facilities.	Full navment	is required hef	ore participation	1				